

# **Thoroughbred Club Interest Outline**

**Updated February 13, 2023**

## **Overview:**

Wasabi Ventures Stables is a Montana-formed Limited Liability Company (LLC) domiciled in Florida. The primary business of the company is the purchase, management, breeding and sale of thoroughbred horses. In order to offer people who have expressed interest in racehorse ownership an opportunity to experience some of the pleasure, excitement, financial risks and rewards of the thoroughbred industry, Wasabi Ventures Stables offers a limited number of "Club Interests" in one or more horses, designed to provide buyers with a glimpse of thoroughbred racing and breeding ownership. Purchasers are not involved in the management of these horses, but financially participate (on a defined and limited basis) in the expenses and income the horses produce, while sharing the thoroughbred experience with Wasabi Ventures Stables and its partners.

The Club Interests seek to offer purchasers the following;

- A. For Wasabi Ventures Stables racing memberships, the opportunity to experience the pleasure, prestige, amenities and emotional rewards of thoroughbred ownership for a one time payment that is equal to determined percentage of the complete purchase price (including applicable sales tax) (generally \$100 and \$500 depending on the cost of the horse(s) in each Club Member group) plus a one time management fee with no additional financial commitments or expenses unless there is an addendum that stipulates different terms (e.g. a yearling racing opportunity).
- B. For Wasabi Ventures Stables breeding memberships, the opportunity to experience the pleasure, prestige, amenities

and emotional rewards of thoroughbred ownership for a one time payment. All breeding opportunities will be accompanied by specific addendums for the type of opportunity that is offered.

C. A share in the cash flow from race purses, state owners' and breeders' awards, and the resale of horses.

### **General Plan for Racing Memberships:**

Wasabi Ventures Stables purchases racehorses privately, at public auction, or via 'claiming' races run at different racetracks. Wasabi Ventures Stables packages a single horse from time to time and offers a limited number of people (160 maximum) the opportunity to purchase a small Club Interest interest (generally .5% +/-) in the group. These Club Interest interests are offered **without** mark-ups on the price Wasabi Ventures Stables paid for horses purchased privately or at public auction. For example, if Wasabi Ventures Stables invested \$20,000 to purchase a horse (purchase price plus sale expenses and taxes), a 1% Club Interest interest would cost \$200, plus a *one-time* management fee of \$99.00 per Club Member. This would entitle the purchaser to receive 1% of any profits or losses this horse collectively earns from the time the interest is purchased until such time as horse is sold or retired from racing with Wasabi Ventures Stables. Under no circumstances is the purchaser required to pay any additional monies beyond their initial payment. If the expenses exceed the income by more then the amount initially paid by the Club Member, Wasabi Ventures Stables will absorb the additional loss.

### **Who should consider purchasing these interests?**

*It is important to note that the majority of thoroughbred racehorses ultimately lose money!* While Wasabi Ventures Stables manages racehorses in a business-like manner with the goal of producing profits when possible, the primary purpose of the Club Interest interests are to provide purchasers with pleasure and entertainment for a modest, one time cost similar to other sports related entertainment, (i.e. season tickets to professional sports teams or

membership in a golf/tennis club). Therefore, these Club Interest interests are appropriate for purchasers who can afford the loss of any part or all of the purchase price and whose primary interest is the entertainment value of racehorse ownership, with any possible financial returns strictly a secondary consideration.

### **Management Responsibilities**

The horses will be managed by Wasabi Ventures Stables, LLC, who will have complete control relating to all decisions regarding the training, care, and ultimate sale of the horses.

### **Termination of Business**

At such time as the final horse in the package is sold or retired from racing, Wasabi Ventures Stables will provide a statement for each Club Member showing the income and expenses for the horse owned. Payment shall be made to each purchaser in accordance with their percentage interest, and this agreement shall be terminated.

## **THOROUGHBRED RACEHORSE MANAGEMENT AGREEMENT**

THIS AGREEMENT is entered into between Wasabi Ventures Stables, LLC (hereinafter "Wasabi Ventures Stables") and the purchaser of an interest (hereinafter "Club Member") in certain Thoroughbred horse(s) attached hereto as Exhibit "A" and known in this Agreement as the "Thoroughbred(s)". **Club Member understands that owning Thoroughbred horses is subject to a great many hazards. Each Club Member, by signing this agreement, acknowledges that thoroughbred horse racing is a highly speculative activity, that such a purchase may not result in profits, and that the entire amount of her/his purchase price may be lost. In particular, there is no guarantee that any thoroughbred will be profitable. A thoroughbred's breeding and confirmation offers no guarantee of its future racing success, a thoroughbred may perform poorly in actual racing conditions, regardless of its speed or performance under controlled conditions without competition; thoroughbred racing involves risk of injury or death to the horse, and the risk of physical injury or death associated with training, transportation and handling of thoroughbred horses is always present. The Club Member hereby represents that they have such knowledge and experience in financial and business matters that they are capable of evaluating the merits and risks of the purchase or ownership of the Thoroughbred(s) and that they are financially able to bear the economic risk of such a purchase. Club Member acknowledges that she/ he has been furnished adequate information concerning**

**the possibilities of failure as well as success, and their primary interest is in sports related entertainment, with the possibility of profit a secondary consideration. Club Member acknowledges she/he has had the opportunity of questioning and receiving answers from Wasabi Ventures Stables concerning the purchase of a Club Interest interest and to receive any additional information concerning Wasabi Ventures Stables which she/he has requested. There shall be no warranties of any kind, express or implied, including any warranty with respect to merchantability, fitness of the Thoroughbred(s) for any particular purpose, and the Club Member accepts their Club membership interests in the Thoroughbred(s), "as is", on the effective date of this Agreement.**

### **Management Services and Compensation**

1. Wasabi Ventures Stables agrees to provide management services for the Club Member of the Thoroughbred(s). Wasabi Ventures Stables shall have sole responsibility and authority for the day to day management of the Thoroughbred(s), including but not limited to selection and supervision of trainers, veterinarians, farriers, agents, vaning companies, boarding farms, legal and professional and such other services as are necessary for the Thoroughbred(s)' care. In addition, Wasabi Ventures Stables shall have sole authority and responsibility for the decision to sell any horse via a claiming race, private sale, public auction, and/or any other venue, at whatever time and price they deem to be appropriate. **Club Member acknowledges that all decisions pertaining to**

**management/sale of the thoroughbred(s) are the sole responsibility of Wasabi Ventures Stables, and that no particular outcome, positive or negative, can be expected or assured as a result of Wasabi Ventures Stables's management.**

2. In return for Wasabi Ventures Stables's management of the Thoroughbred(s), Wasabi Ventures Stables will be compensated as follows:

A. For racing memberships, a *one time* payment of \$99 (ninety nine) per Club Member for time and overhead costs (travel, postage, printing, mailing, travel, state racing licenses, box seats, track admissions, photos, bookkeeping and accounting, office expenses, parties and events, etc.), included in the Club Member's account at the start of the Club Member group.

3. Club Member authorizes Wasabi Ventures Stables to act on their behalf in all decisions regarding the Thoroughbred(s) and agrees to be bound thereby, including the authority to enter into a contract for the sale of the Thoroughbred(s) without the agreement of Club Member. Club Member understands and agrees that from time to time the Thoroughbred(s) may be entered into a "claiming" race, in Wasabi Ventures Stables's discretion, where the horse may be sold.

4. Wasabi Ventures Stables shall manage the Thoroughbred(s) on a "best efforts" basis consistent with racing managers in the Thoroughbred(s) industry and shall attempt to keep Club Member informed of general decisions regarding the Thoroughbred(s).

However Wasabi Ventures Stables cannot guarantee any particular result, outcome or level of success by the Thoroughbred(s). Wasabi Ventures Stables shall not be liable for accident, injury, theft, or death of the Thoroughbred(s). Club Member understands that owning Thoroughbred(s) horses is subject to a great many hazards. By signing this agreement, Club Member acknowledges that Thoroughbred(s) racehorse ownership is a highly speculative activity, that frequently does not result in profits, and that the entire amount of his/her purchase price may be lost. In particular, there is no guarantee that any Thoroughbred(s) will be profitable. Club Member agrees to hold Wasabi Ventures Stables, its members, employees and agents harmless from all claims, actions, demands, costs, financial or other losses or damages arising out of the ownership of the Thoroughbred(s).

### **Income, Expenses, Termination of Agreement**

5. Wasabi Ventures Stables shall collect all income earned by race purses, breeders or owners awards, proceeds from sales of the Thoroughbred(s), and any other sources of income, and after deducting all expenses including, but not limited to administrative, training, boarding, feed, vanning, vet, nominations, jockey and trainer payments and any other reasonable and necessary expenses, shall disburse any monies due each Club Member according to their percentage of ownership in the designated Thoroughbred(s) at such time as the horse is sold after taking into

account management fees as further described above (see paragraph #2, Management services and compensation). In the event that all income minus all expenses produces a loss greater than the Club Member's initial payment, the Club Member shall receive no return of monies but under no circumstances shall be responsible for any additional contribution of capital, and the excess loss shall be absorbed by Wasabi Ventures Stables. For example, if a Club Member contributed \$200 in initial capital for their interest(s) in the thoroughbred(s) and their percentage of loss after the final horse is sold was \$300, the Club Member would receive no return of their initial \$200 but shall not be responsible for contributing an additional \$100. Wasabi Ventures Stables shall account to each Club Member for all monies received and disbursed on no less than an annual basis.

6. No Club Member or party other than Wasabi Ventures Stables shall withdraw funds from any Wasabi Ventures Stables bank, racetrack or other account.

7. This agreement shall terminate upon sale and/or retirement of all designated Thoroughbred(s) or may be terminated by Wasabi Ventures Stables upon ten (10) days written notice to the Club Member, in which case an accounting of income and expenses as per paragraph 5 above shall be made upon the termination date and Wasabi Ventures Stables shall propose a "fair market" value for the Club Member's interest in the thoroughbred(s).

**8. Tax Matters, Insurance and Licensing**

Wasabi Ventures Stables shall provide Club Member with an



unaudited cash flow statement not less than annually. **Wasabi Ventures Stables makes no representation as to the tax status/treatment of any income or losses from the Club membership interests and does not offer any tax advice to Club Member.** Each Club Member shall be responsible for their own share of any taxes, and for reporting of all taxes and tax related matters to their own accountant and/or other advisors.

9. Wasabi Ventures Stables does NOT provide any form of insurance coverage for any of the Club Member's horse related business activities. Wasabi Ventures Stables obtains mortality insurance coverage on its interest in some **but not all** of the horses they own. **Club Member will automatically participate with Wasabi Ventures Stables on Wasabi Ventures Stables's mortality policy, as opposed to obtaining their own individual coverage, unless agreed in advance in writing by both Wasabi Ventures Stables and Club Member.** Full mortality coverage will pay in the event a Thoroughbred dies from injury or illness, but does NOT cover injuries or illnesses which reduce the Thoroughbred(s)'s racing/breeding value or limit its future career. It is expressly understood that Wasabi Ventures Stables does NOT always and is NOT required to purchase mortality insurance on any particular horse (s).

10. Wasabi Ventures Stables as racing manager shall be the official spokesperson for all owners with trainers, vets, other vendors, media, racing officials, etc.

11. It is anticipated in most states where Wasabi Ventures Stables horses generally race that Club Members will not be required to

obtain a racing license and Club Member agrees they will not do so unless so required. If required, each Club Member agrees to obtain a racing license where necessary in all states in which the horses may race at their own expense.

12. No Club Member shall take any action which shall interfere with racing activities or the operations of the business.

13. Each Club Member agrees to execute and complete any and all documents which may be reasonably required in racing the horses anywhere in the world. In the event that any Club Member refuses or is unable for any reason to complete the necessary documents, said Club Member shall forfeit his ownership interest in the horse until such time as they complete the necessary documents. Such Club Member waives any right to purse monies or other compensation earned by the horses until the necessary documents are signed.

### **Transfer of Interests**

15. No Club Member may sell, assign or transfer their Club Membership interest to anyone without the written permission of Wasabi Ventures Stables.

16. Club interests may pass by gift, inheritance, or by Will or into a family trust without being subject to the provisions of this first right to purchase, but subject to all other terms and conditions of this Agreement.

17. The Club Members are owners of undivided Club interests in the Thoroughbred. It is not the purpose or intention of this Agreement to create, and this Agreement shall not be considered as creating a joint venture, partnership or other relationship whereby any party shall be held liable for the omissions or commissions of any other party; but if, for Federal Tax purposes, this Agreement or the relationship established hereby and the operations hereunder are regarded as a partnership, then each of the parties hereby elect not to be treated as a partnership, and further elects to be excluded from the applicable provisions of the Internal Revenue Code. Wasabi Ventures Stables is authorized to execute on behalf of each of the parties hereto such evidence of this election as may be required by Federal Treasury regulations. In making this election, each of the parties hereto states that the income derived by them from their Club Membership of the Thoroughbred can be adequately determined without the computation of the partnership taxable income.

**Addition of horses**

18. Additional new horses may be added to the specific horses listed in Exhibit A as part of this agreement. Under no circumstances shall Wasabi Ventures Stables be required to offer the addition of any horse(s) not initially listed in Exhibit A at the time this agreement is initially executed.

18b. Re-purchase of horses. Occasionally, Wasabi Ventures Stables may elect to “re-claim” or re-purchase a horse initially listed in Exhibit A that was claimed away or sold. In such cases Wasabi

Ventures Stables may, but is in no way required, to offer the Club Member group to share in the re-purchase of said horse.

### **Miscellaneous Matters**

19. Unless otherwise agreed in advance in writing by Wasabi Ventures Stables, all horses racing under this management agreement shall wear the racing silks of Wasabi Ventures Stables, LLC for all races.

20. Wasabi Ventures Stables shall not be required to manage horses under this agreement as their sole and exclusive function and will have other business interests and may engage in other activities in addition to those relating to management of Thoroughbred(s) under this Agreement, including other management business and activities the same or similar to the services performed here, including, but not limited to, managing or owning horse(s) competing against the Thoroughbred(s) in the same race. No Club Member shall have any right pursuant to this Agreement to share or participate in other business interests or activities of Wasabi Ventures Stables or to the income or proceeds derived by Wasabi Ventures Stables.

21. When executed by the parties, this Agreement shall be binding upon and shall inure to the benefit of the parties hereto, their heirs, personal representatives, successors and assigns. This Agreement may be executed in several counterparts, each of which shall constitute an original and all of which together shall constitute a

single agreement as though all signatures were appended to a single instrument.

22. This Agreement shall be governed by and construed in accordance with the laws of the State of Florida and enforced without regard to conflict of law principles. The parties agree the state of Florida is a proper venue for the resolution of any dispute relating to or arising out of this Agreement.

23. Club Member has been advised and acknowledges that this Club Interest Agreement has not been qualified with the Commissioner of Corporations of the State of Florida and accordingly such Commissioner of Corporations has not approved or disapproved this Club Interest Agreement.

24. All notices permitted or required hereunder to be given shall be effective and binding if sent by prepaid registered or certified mail, fax, email, or delivered in person to the address stated by Club Member to Wasabi Ventures Stables.

25. Any dispute arising out of this Agreement shall be resolved by binding arbitration conducted according to the rules of the American Arbitration Association. The losing party in such arbitration shall pay the reasonable costs and expenses, including attorney's fees, of the prevailing party.

26. Each Club Member irrevocably waives any right that it may have to maintain any action for partition with respect to the Thoroughbred.

27. All pronouns shall be deemed to refer to the masculine, feminine, or neuter, singular or plural, as the identity of any Club

Member may require, except to the extent that a pronoun refers to the Thoroughbred.

28. Each Club Member shall execute and deliver any additional documents and instruments and perform any additional acts that may be necessary or appropriate or effectuate and perform the provision of this Agreement and the transactions contemplated herein.

29. Wasabi Ventures Stables may offer credit to the Club Member on the Wasabi Ventures Stables platform. This credit is only able to be used as part of purchasing horse offerings on the Wasabi Ventures Stables platform. This credit has no transferable cash value and can not be "cashed out" by the Club Member.

30. To the fullest extent permitted by law, Club Member shall indemnify Wasabi Ventures Stables and hold them harmless from and against all losses, costs, liabilities, damages and expenses (including, without limitation, costs of suit and attorneys' fees) they may incur on account of any material breach by Club Member of this Agreement.

31. If any provision of this Agreement or the application of such provision to any Person or circumstance shall be held invalid, the remainder of this Agreement, or the application of such provision to persons or circumstances other than those as to which it is held

invalid, shall not be affected. IN WITNESS WHEREOF, the parties have executed this Agreement as of the date below.

## Exhibit A

Club Member hereby acquires a designated percentage of Club Interest interest in the thoroughbred racehorse or breeding stock from Wasabi Ventures Stables, LLC on the particular Web page that is at <http://www.wasabistables.com>. All details will be found on the particular page of the horse being offered.

For complete details including pricing, please refer to the specific page on the Web site designated to the offered horse.

In addition, there may be specific addendums offered for specific racing or breeding opportunities as they are offered on the Wasabi Ventures Stables platform. In all cases, those addendums, if offered, are an addendum to this agreement.



## Exhibit B

### Letter of agreement from a Club Interest Club member

Dear Wasabi Ventures Stables, LLC;

I am interested in becoming a Club Member with Wasabi Ventures Stables, LLC in the horses referred to in the attached management agreement. I understand that there is no ready market for resale of these Club Interest interests. I acknowledge that I am purchasing these interests strictly for my own personal use, primarily for pleasure and entertainment. I have carefully and thoroughly read and reviewed all information with my legal and financial advisors before purchasing these interests. I am requesting that you accept me as a Club Member based on the following;

1. I am able to afford the loss of most or all of these funds without it impacting my lifestyle and/or quality of life. The funds I will use for this purchase is part of my annual entertainment budget that would otherwise be used for items such as concert tickets, seats at sports events, membership in a golf or tennis club, etc.
2. I have a longstanding interest in the thoroughbred industry and consider the personal pleasure I will derive from the purchase of these interests to be a major reason for participating even if the ultimate result is a financial loss.

I have indicated that all of the above is true and correct with my signature below